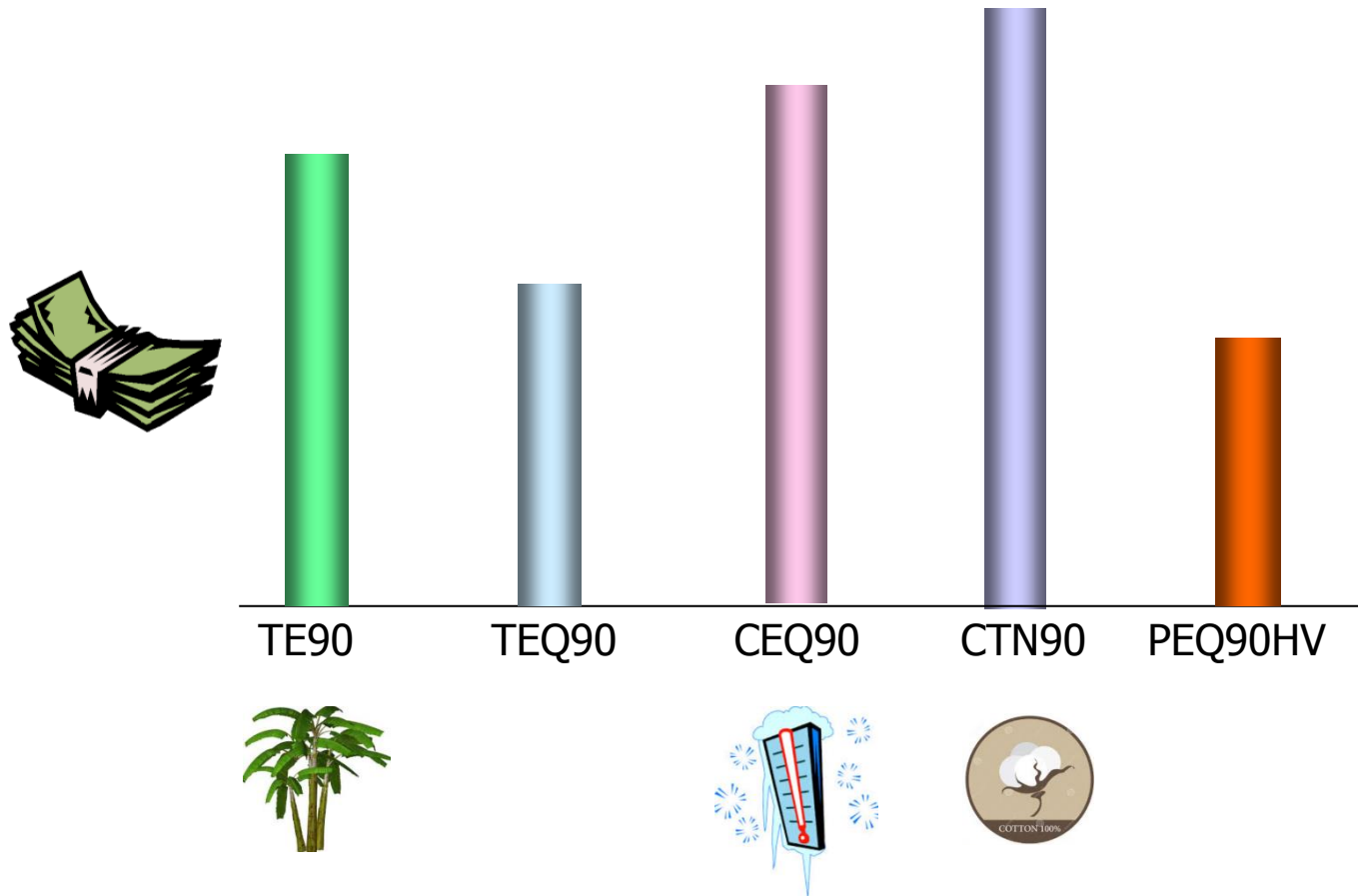


# EQ Table

| Grade          | Solid(%) | Solvent | Melting Point | Alkyl Group | Remarks   |
|----------------|----------|---------|---------------|-------------|---|
| SUNQAT-TE90    | 90±1     | IPA     | 32 °C         | Palm        | <b>Premium</b><br>Palm EQ   |
| SUNQAT-TEQ90   | 90±1     | IPA     | 33 °C         | Palm        | <b>Economy</b><br>Palm EQ   |
| SUNQAT-CEQ90   | 90±1     | IPA     | 18 °C         | Oleic       | <b>Low Melting Point</b><br>Pump-able at room temp. Dispersible in cold water |
| SUNQAT-CTN90   | 90±1     | EtOH    | 14 °C         | Cotton      | <b>Cotton seed</b><br>Non edible oil source                                   |
| SUNQAT-PEQ90HV | 89±1     | EtOH    | 35 °C         | Palm        | <b>High Viscosity Fabric Softener without Thickener</b>                       |



# EQ Price Structure



- This is to give a ball park figure of prices of EQs from SUNJIN as of Sep. 2014
- However, the exact prices can be changeable based on the fluctuation of raw material costs